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Amundi Group Remuneration Policy – IFR/IFD addendum

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## 1. General overview and implementation of the addendum

This document is an addendum to Amundi 2024 remuneration policy and it is applicable to qualifying Investment Firms (IF) within Amundi in France and the European Economic Area in absence of more stringent local regulatory requirements. This addendum is effective since the financial year that started on January 1<sup>st</sup> 2022.

This addendum represents the implementation of the Investment Firms Regime (comprised of the Investments Firms Directive UE 2019/2034 and the Investment Firms Regulation UE 2019/2033), published in the European Journal on the 5 December 2019 and applicable from the 26 June 2021. In particular, the Guidelines on sound remuneration policies under IFD apply since the performance year 2022.

This document illustrates remuneration rules specific for investment firms subject to IFD (for some topics like identification of material risk takers, maximum ratio between fixed and variable remuneration, etc.); if not otherwise specified, the provisions of the valid Amundi group policy apply.

The Remuneration Policy, its addendum and their implementation have been approved by the Amundi Board of Directors, following the review and positive opinion by the Amundi Remuneration Committee.

### 2. Definition of 'identified staff'

#### 2.1 Scope of application

Investment Firm Regime is applicable to Investment Firms as defined in Article 4(1)(1)<sup>1</sup> of Directive 2014/65/EU. The directive identifies different classes of investment firms, based on their size, nature and complexity, and defines more onerous remuneration and governance requirements according to their classification, in alignment with the proportionality principle:

- Class 1 firms: systemic bank-like firms, subject to CRD-CRR requirements;
- Class 2 firms: all other investment firms not being Class 1 or Class 3, subject to remuneration requirements detailed in the Directive. Article 32(4) of the Directive makes a distinction between significant and non-significant firms, foreseeing a derogation to certain requirements for the latter group.
- Class 3 firms: small non-interconnected firms, not subject to any remuneration requirements.

<sup>1</sup> 'investment firm' means any legal person whose regular occupation or business is the provision of one or more investment services to third parties and/or the performance of one or more investment activities on a professional basis. Member States may include in the definition of investment firms undertakings which are not legal persons, provided that: (a) their legal status ensures a level of protection for third parties' interests equivalent to that afforded by legal persons; and (b) they are subject to equivalent prudential supervision appropriate to their legal form.

In practice, every year at individual firm level, an internal assessment is performed to determine the category of the investment firm and check if the criteria listed in the article 32 (5) in order to benefit from the derogation foreseen by article 32 (4) are met and therefore determine the applicable remuneration provisions<sup>2</sup>. The analysis to date, subject to further analysis by the companies, leads to the following classification:

(1) **identification of small non-interconnected firms**: entities which do not trigger any of the thresholds set out in Article 12 of IFR

In Amundi, one entity belongs to this category: Savity Vermögensverwaltungs GmbH (Autriche).

- (2) **identification of non-significant class 2 firms**: entities which do not cross the threshold of EUR 100 million of their average on and off-balance sheet assets over the four-year period immediately preceding the given financial year. This threshold might be increased by the Member State up to EUR 300 million, as foreseen by Article 32(5) of IFD for the Investment Firms that also meet the other conditions foreseen by Article 32 (5) (a)(b)(c)(d) (f) as transposed in each local regulation.
  - In France: having the national regulator increased the significance threshold to EUR 300 million, Amundi investment firms based in France Amundi ESR, Amundi Intermédiation (and its branches) are considered non-significant class 2 firms;
  - In the other EU member states: KBI Global Investors Ltd (Ireland) and its subsidiary KBI Global Investor N.A., Amundi Czech Republic Asset Management a.s. (Czech Republic) are below the significance threshold confirmed by their national regulator; regarding Fund Channel <sup>3</sup> (Luxembourg), discussions are currently underway with the local regulator regarding the non-applicability of the derogation, Fund Channel being one of the three most important IF in Luxembourg.

#### Outside the European Union, Amundi UK is also an Investment Firm

In the United Kingdom: the Financial Conduct Authority (FCA) is foreseeing an equivalent
effective regulatory regime ("MIFIDPRU"), which has set the significance threshold at GBP 300
million, which Amundi UK Ltd is not crossing.

As a result, for the performance year 2024, taking into account the analysis to date, no investment firm in Amundi (with the exception of Fund Channel depending on the ongoing discussions) will be subject to the remuneration provisions for identified staff on deferral and payment in instrument<sup>4</sup> and to the provisions relating to the Remuneration Committee requirement.<sup>5</sup>

<sup>&</sup>lt;sup>2</sup> This analysis is made on the basis of the transposition of the European directive into local law.

<sup>&</sup>lt;sup>3</sup> The possible impacts, on the provisions relating to deferral and indexation will be determined later depending on the conclusions of the ongoing discussions with the local regulator.

<sup>&</sup>lt;sup>4</sup> Article 32(1, j-l) of IFD

<sup>&</sup>lt;sup>5</sup> Article 33(1) of IFD

#### 2.2 Identified staff

Employees / persons whose professional activities have a material impact on the risk profile of the investment firm or of the assets that it manages, should be considered 'identified staff' within the meaning of the IFD. All class 2 investment firms should apply the qualitative and quantitative criteria set out in the Directive and the EBA Regulatory Technical Standards.

The 'identified staff' definition process is performed and reviewed annually for each investment firm within the group.

Indicative list of typical roles of identified staff (non-exhaustive list):

Identification criteria	Typical Jobs in Amundi investment firms
a) All members of Management body in its	CEO, members of the Board of Directors
management of supervisory function and senior	
management	
b) For investment firms with a total balance sheet >=	Applicable to: Amundi Intermédiation; Amundi ESR;
EUR 100 million, staff members with managerial	Amundi UK; Fund Channel
responsibility for business units that are providing at	CIO; Head of Trading Desk; Head of Investment strategy
least one of the services that requires authorization	/desk; Head of Credit/Equity research
under points 2-7 of Section A of MIFID Annex 16	
c) Staff members with managerial responsibility for the	Chief Risk Officer; Head of Compliance (includes AML);
activities of a control function, the prevention of	Head of Internal Audit
money laundering and terrorist financing	
d) Staff responsible for managing material risks	CEO; Deputy CEO; CRO
e) Staff members responsible for managing	CFO;
economic analysis; information technology;	
information security; outsourcing arrangements of	
critical or important functions	
f) Staff members with the authority for approving or	CEO; Head of Marketing
vetoing new products	
g) Staff members awarded, in the preceding financial	Case-by-case analysis: exclusions might apply if the staff
year, with a total annual remuneration >= EUR 500 000	member has no material impact on the risk profile of
or the lowest total remuneration of a staff member	the investment firm or assets it manages <sup>7</sup> .
identified by criteria a-b-e-f	

## 3. Terms of payment for 'identified staff'

3.1. For investment firms not applying IFD-specific remuneration provisions<sup>8</sup> (non-significant class 2 firms or SNI firms), the terms of payment for identified staff described in Amundi group remuneration policy apply.

<sup>&</sup>lt;sup>6</sup> (2)Execution of orders on behalf of clients; (3)Dealing on own account; (4)Portfolio management; (5)Investment advice; (6)Underwriting of financial instruments and/or placing of financial instruments on a firm commitment basis; (7)Placing of financial instruments without a firm commitment basis.

 $<sup>^{7}</sup>$  If the total annual remuneration is equal to or greater than EUR 750 000, the exclusion must be approved by the competent authority.

<sup>&</sup>lt;sup>8</sup> Or MIFIDPRU Remuneration Code for Amundi UK

- 3.2 For significant class 2 investment firms (as described in §2.1), payment of variable remuneration for identified staff should comply with the following rules:
  - Individual proportionality threshold: a deferral mechanism will be triggered for amounts of total variable remuneration (including LTI) above 50 000 EUR or 1/4 of total annual remuneration awarded for the performance year.
  - 40% to 60% of variable remuneration will be deferred over 3 to 5 years;
  - At least 50% of variable remuneration will be granted in share-based or share-linked instruments.
  - The acquisition of the remuneration in instruments will be subject to a retention period of 12 months.

All the other provisions foreseen by the Amundi Group remuneration policy, in particular vesting conditions, do apply.

# 4. Terms of payment for standard policy applicable to 'non-identified staff'

4.1. On top of the provisions of Amundi group remuneration policy, Amundi entities subject to IFD<sup>9</sup> shall comply with a ratio of 200% between the variable and the fixed component of the total remuneration awarded to their staff; this ratio might be increased up to 300% in local entities, in alignment with local regulator provisions and upon validation of Risk and Compliance functions.

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<sup>&</sup>lt;sup>9</sup> Or MIFIDPRU Remuneration Code for Amundi UK